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#### CENTRAL INTELLIGENCE AGENCY

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- 7. The Sales Office of the Poldina Works is in charge of all administration connected with the sale of steel products. It also controls steel export and imports. Steel products are delivered to customers directly from SOMP plants. The Sales Office includes nine departments, which are designated by Roman numerals. For example, Department VII is the stainless steel department and Department IX is the "Diadur" department. In addition, the Sales Office has a Secret Department which handles exports to the USOR and other satellite countries, as well as deliveries of war materials to Skoda "orks, Avia, Zbrojovka and Letov.
- 8. In July 1951 it was rumored that the Sales Office would be reorganized and eventually closed. This was in accordance with the government order to release administrative personnel for manual labor. The Sales Office was to be transformed into an advertising and promotion office which would require less clerical help. Thus, each SONP plant would become administratively autonomous. Later it was decided that the Sales Office would not be deactivated until 1 February 1952. The present organization of the Sales Office is as follows:
  - a. SPH (socialist economic management). This department controls all other departments.
  - b. The Price Control Department calculates prices, issues price lists, reports new types of steel to the State Planning Office and with the help of special tables makes chemical analyses.
  - c. The Contract Department makes all business contracts and handles all the legal affairs of the plant.
  - d. The Invoice Department calculates prices to be invoiced for goods delivered to customers and posts all invoices.
  - e. The Statistical Department registers the quantities of delivered steel.
  - f. The Technical Service issues brochures and catalogs describing products of the various SOMP plants.
  - g. The Forwarding Department posts all letters and samues,
  - h. The Stationery Department supplies all departments with stationery and turns out multigraphs of price lists, etc. for use within the plants.
- 9. In Thy 1950 one of the branches of the Sales Office was to make a report on the cuantities of alloy material (nickel, chrome, tungsten, etc.) needed to turn cut Soviet orders. Since the stock of these materials was sufficient to meet only the Soviet orders, it was considered unlikely that the production of high alloy steel for domestic consumntion could continue. Horeover, only half of the nickel required to fill the Soviet orders was on hand. The nickel supply is estimated to be 200,000 kg. The delivery of necessary metals was promised by the USSR, but was dependent on the collection of scrap metals and on the smuggling of alloy materials from Test Germany.
- The production of the cemented carbides was reportedly retarded because of the cbsolete production methods and the lack of cobalt. Cobalt is allegedly smuggled to Czechoslovakia via East Gormany in suitcases 25X1 and parcels and also in diplomatic luggage. Since every smuggled parcel cannot be analyzed upon receipt, low grade cobalt is often passed off and consequently poor quality end-products result. Since the production of "Diadur" also depends upon cobalt, the supply problem is of major importance.
  - 11. Folund ordered a large number of Zetor tractors from Zbrojovka in 1951. Zbrojovka ordered the necessary steel shafts from the SOMP Sales Office. The SOMP had to refuse the request and consequently Zbrojovka ordered the shafts from the Vitkovice Iron Works. Although the Zetor tractor is equipped with electric horns, the Poles ordered hand horns, which are very difficult to procure in Czechoslovakia.

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the production of cortain types of steel was forbidden and other new types were introduced. In order to purchase stainless steel, a special permission from the Ministry of National Defense must be obtained, since this steel is used only for silitary production. As a result of this restriction, the SOMP can produce only inferior quality steel, and automobile shafts of such steel last only half as long as shafts made of stainless steel. A car equipped with such a shaft cannot be driven more than 50,000 km. before the shaft must be replaced. Shaft on military vehicles, however, are made of the very best steel.

13. The production of the popular high-speed steels was curtailed and nine new types of high-speed steel were introduced. One type is called foldi-Rol.

The cutting tools made of this new, inferior grade steel has reduced the cutting speed of the tools. This has a decisive effect on Stachanovite workers who cannot achieve record output unless provided with the best steel cutting tools. 25X1

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- 15. Then the metallurgical works urgently needed silicon in June 1951, it was amounced that a drive to collect silicon in Zatec (N51/F10) and Podboreny (N51/L09) would take place. Farmers living in these districts voluntarily collected the quartz and were well paid for it.
- 16. In June 1951 when the SOMP was reorganized and all the price calculations were hunded over to the SOMP at Kladno, an order was issued that price calculations were to be kept secret lest the workner should learn about then and begin making comparisons between the low wages and the high prices received for steel.

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percent more expensive than those of Widia. The smaller Czechoslovak products were about 50 percent higher than the Titanit products and the Larger sizes were only a little cheaper. For the comparison the official rate of exchange was used.

- 17. Exist steel products are exported to the USCR. A drawing and the requisite chemical composition accommanies each product ordered by the USCR. Some products requested must contain such a high percentage of nickel and chrome that even the best Czechoslovak steel does not fulfill the requirement.
- 13. Rew materials used by the SOMP are obtained by collecting scrap iron, from the mines at Uncice, importing Soviet are of very moor quality; and in the case of alloying materials (nickel, chrome, tungsten, vanadium, molybdenum, etc.) the raw material is supplied mostly by smugglers.

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## Leading personnel of SONP include the followings

General Manager of SONP, Kladno Poncar, former chairman of the Works Council. Manager of Commercial Section, Pichl 25X1 Kladno Head of the Cadre Department Krchov Personnel Manager Lepic, UNCODED Manager of Sales Office, Prague Frantisek Kulhanek Chairman of Works Council, Krakos Prague Jichova Chairman of the KSC, Prague Head of the Secret Department Kalina Political Education Chief Brychta Head of the Technical Service Finda Security Officer Zozvonilova Legal Adviser, Sales Office Dr. Havlas, Head of SPH Department Selixova Head of General Section Eduard Hoffman

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